

# SBE TODAY

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## A Cost-Effective Way to Bust (and Prevent) Contractor Fraud



By Jim Sullivan

Fraud by government contractors and vendors is all too common, and attempts, particularly by local governments, to spot or prevent it often fall short due to limited funds and staff with too much work and not enough time.

Governments seeking an alternative to a too-often-underfunded inspector general's office, an overburdened contract-compliance unit or an audit staff focused only on internal operations may want to consider an independent monitor. A monitor can keep a watchful eye on contractors and slam the door on potentially unscrupulous vendors before they have an opportunity to engage in fraud.

In the past, independent monitors have been reserved for corporate deferred-prosecution agreements, allowing a business to avoid prosecution after law enforcement has exposed fraud or serious compliance violations. But why wait for the fraud to occur? For governments, it's far better to take a proactive approach and avoid reputation-damaging news about wasted tax revenue.

In considering the independent-monitor approach, it's important for governments to analyze their history. What problems have occurred in the past? Do staff members feel ill-equipped to effectively and efficiently respond to complaints? Would an audit by a funding source reveal agency

wrongdoing? If so, a monitor may be the answer to these concerns.

But how can a government with limited funds and a host of programs to service afford to fund an independent-monitor program? The answer is that they can pass the cost on to the contractors themselves. They can build a provision into their requests for proposals and inform potential vendors that they will bear the cost of the monitoring, and vendors can then build the cost into their bids.

So instead of increasing long-term budget allocations to properly fund oversight offices, expenditures will increase incrementally and only on matters that warrant further inspection. Once in place, the monitor reports to appropriate staff inside the government agency who can review any significant findings, report to management if necessary and determine the proper course of action.

To start, though, governments should follow a couple of straightforward guidelines for developing a successful independent-monitoring program:

- When issuing requests for qualifications for independent monitors, governments should evaluate respondents based on their neutrality, objectivity and professionalism. Then evaluators can create a pool of qualified service providers -- preferably numerous vendors in each service area. A few red flags to watch out for include respondents that would likely have conflicts with the engagements needing monitoring, inexperienced respondents and vendors that have other business with the governmental agency.

- Governments also should provide the contractor with a list of approved and available professional service firms and let them select one, subject to the government's approval. After a conflicts check to ensure that there are no hidden relationships, the monitor can begin the engagement with a scope of work written by the government.

So what's the return on investment for governments? An effective independent monitoring program can investigate bribery and kickback allegations, ethics policy violations, compliance with minority and women-owned business participation requirements, overbilling, false claims and a myriad of other potential schemes. For example, an independent monitor could require a contractor in an industry known for winning and dining public officials to allow the monitor to review all relevant employee expense reports. This drasti-

■ Continued on page 6

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# California Sub-Bid Request Ads

Mission Bay Development Group, LLC is actively seeking a General Contractor for the upcoming  
Blocks 11-12 Channel Street Surface Improvements Project.

Proposed scope of work for this phase of the project includes but is not limited to demolition, grading, curb and gutter, concrete road base and asphalt paving, sidewalks, landscaping, irrigation, signage, striping, street furnishings

MBE, WBE, SBE and LBE participation is strongly encouraged. Bid documents will be distributed to each interested General Contractor.

Please contact

**Shaula Kumaishi of Alta Engineering Group**  
at (415) 355-6627 to pick up a set at the  
Mission Bay Office, 410 China Basin Street, San Francisco, CA 94158.

Gallagher and Burk, Inc. is soliciting for SBEs for the following project:  
**POTRERO AVENUE ROADWAY IMPROVEMENTS,**  
Contract No. 2127J

OWNER:

CITY AND COUNTY OF SAN FRANCISCO  
1155 Market Street, 4th Floor  
San Francisco, CA 94103

**BID DATE: APRIL 29, 2015 @ 2:30 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, ELECTRICAL, LANDSCAPING AND IRRIGATION, MINOR CONCRETE, OVERHEAD CONTACT AND TRACTION POWER, RAILROAD TRACK REMOVAL, STRIPING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

**Gallagher & Burk, Inc.**

344 High Street • Oakland, CA 94601  
Phone: (510) 261-0466 • FAX (510) 261-0478  
Estimator: STEVE LIPPIS  
Website: www.desilvagates.com

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## Lend Lease

Lend Lease (US) Construction Inc.

Request for Certified Small and Local Business Subcontractors and Suppliers

MISSION BAY SOUTH – BLOCK 1

SBE/LBE Goal: 50%

We encourage engaging Second-Tier SBE/LBE Subcontractor and Suppliers.

Bid Package Available: April 2, 2015

We are soliciting Bids for the following Trades:

- Tower Cranes & Operators
- Hoists & Operators
- Concrete/Rebar
- GFRC
- Metal Panel
- Metal Stairs
- Waterproofing
- Flashing and Sheetmetal
- Glass and Glazing
- Elevators
- Fire Protection (Design Build)
- Plumbing (Design Build)
- HVAC (Design Build)
- Electrical (Design Build)

**Projection Description:** Mission Bay South – Block 1 will include the new construction of a multi-family residential building in the Mission Bay neighborhood of San Francisco located between 3rd, Channel and 4th Streets. The project is two buildings (R1 = 16 levels, R2 = 7 levels) comprising 350 units overall and three above-grade parking levels for 335 cars. The project is subject to the Office of Community Investment and Infrastructure (OCII's SBE Program), a PLA and Union Labor is required for most trades.

**Instruction for Bidders:** Plans, specs and contract exhibits are available on <https://lendlease.sharefile.com/download.aspx?id=sb627230d4be47e4b>. Please contact Precious Stonecipher at 415-512-0586 or MissionBaySouthBlock1@lendlease.com to obtain access to the Bid Package Folder.

**Pre-bid Meeting:** April 16, 2015 @ 2:00 PM

SFPUC Contractors Assistance Center, 5 Thomas Mellon Circle, Suite 168, SF CA 94134

**Prequalification & Bonding Requirements:** Successful Bidders with contract values greater than \$100K are required to be prequalified prior to contract award using the Lend Lease prequalification system ("Textura") in accordance with the requirements as defined by the contractor. Successful Bidders with contract values in excess of \$500K must enroll in Lend Lease's Subguard program or provide 100% Performance and Payment bonds. Subcontracts will be executed on the Lend Lease standard subcontract or purchase agreement forms. Lend Lease will require a waiver of subrogation for all insurance policies.

For any questions concerning this solicitation contact Precious Stonecipher at 415-512-0586 or MissionBaySouthBlock1@lendlease.com

## Lend Lease (US) Construction Inc.

71 Stevenson Street, Suite 800, San Francisco, CA 94105

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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**State Highway in Santa Clara County in Sunnyvale, Santa Clara, and San Jose from Fair Oaks Avenue Overcrossing to N. First Street Overcrossing**  
Contract No. 04-1J2604

**Federal Aid Project No. ACNHP-P237(011)E**  
Engineer Estimate: \$2,930,000 - 50 Working Days

Goal: DBE 15%

**Bids: April 22nd, 2015 @ 2:00 PM**

**Requesting Sub-quotes for (including but not limited to):** Fabric and Oils, Electrical Material, Construction Area Signs, Traffic Control, Cold Plane, Erosion Control, Asphalt Paving, AC Dike, Grinding, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, SWPPP Planning, Water Truck, Sweeper, Trucker.

Scope of Work: Cold plane asphalt concrete pavement and place RHMA (Gap Graded).

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website [www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact Mark Smith 925-606-2400 mark.smith@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

## RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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# California Sub-Bid Request Ads

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**State Highway in Nevada County in and near Grass Valley from Bear River Bridge to Pingree Road and from 0.4 Miles South of Cornette Way to 0.2 Miles**

**South of Route 20/49 Separation**

**Contract No. 03-0G1504**

**Federal Aid Project No. ACNHP-P049(160)E**

**Engineer Estimate: \$4,450,000 - 55 Working Days**

**Goal: DBE 6%**

**Bids: April 23rd, 2015 @ 2:00 PM**

**Requesting Sub-quotes for (including but not limited to):** Fabric and Oils, Construction Area Signs, Traffic Control, Cold Plane, Asphalt Paving, AC Dike, Grinding, Object Marker, MBGR, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Water Truck, Sweeper, Trucker.

**Scope of Work:** RHMA-O (OGFC) Overlay

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website [www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact Mark Smith 925-606-2400 mark.smith@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**RGW Construction, Inc.**

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**State Highway in Solano County in Benicia and Vallejo from Park Road Undercrossing to Lemon Street**

**Contract No. 04-2J2804**

**Federal Aid Project No. ACNHPI-780(366)E**

**Engineer Estimate:**

**\$4,280,000- 90 Working Days**

**Goal: DBE 12%**

**Bids: April 28th, 2015 @ 2:00 PM**

**Requesting Sub-quotes for (including but not limited to):** Fabric and Oils, Construction Area Signs, Traffic Control, Cold Plane, Clear and Grub, Asphalt Paving, AC Dike, Grinding, Concrete Curb & Sidewalk-Misc, Object Marker, Thermoplastic Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, SWPPP, Water Truck, Sweeper, Trucker.

**Scope of Work:** Rubberized hot mix asphalt concrete surfacing.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website [www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact Mark Smith 925-606-2400 mark.smith@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**RGW Construction, Inc.**

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550

Phone: 925-606-2400 • Fax: 925-961-1925

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REQUEST FOR LBE, SLBE & DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Oakland International High School Turf Field Replacement**

**4521 Webster Street, Oakland**

**Project No. 13154**

**Oakland Unified School District**

**BID DATE: April 21, 2015 @ 2:30 PM**

We are soliciting quotes for (including but not limited to): Trucking, Staking, Concrete, Fencing, Demolition, Abatement, Striping, Synthetic Turf, Electrical and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE/SLBE/DVBE Participation. Plans & Specs are available for viewing at our office.

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for

**Federal Express Corporation**

**Fed-Ex Oakland Hub Pavement**

**Maintenance & Repairs**

**Location: Oakland, CA**

**Bid Date: April 22, 2015 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: reinforcing steel; concrete; asphalt concrete; asphalt grinding; joint seal; sawcutting; demolition; seal coating; crack sealing; erosion control; striping; and trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

**McGuire and Hester**

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Randy Somerday

An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 237 Paving - Sunnyvale**

**Caltrans #04-1J2604**

**BID DATE: April 22, 2015 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Noise Monitoring, Cold Plane AC, Shoulder Backing, Testing, AC Dike, Data Core, Tack Coat, Striping & Marking, Loop Detectors and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oc/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oc/weekly_ads/index.php).



# California Sub-Bid Request Ads

## Turner

**Request for Qualification (RFQ)**  
**RFQ Period: April 13, 2015 – April 27, 2015**

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following project:

**San Francisco International Airport**  
**Contract No. 10003.71**  
**Interim Boarding Area B and Security Screening Checkpoint**

Turner has been awarded this project, which is the construction of a temporary, fully functional Interim Boarding Area B facility with up to nine (9) aircraft gates and associated Security Screening Checkpoint. The Interim Boarding Area is anticipated to perform and serve for a period of four (4) to six (6) years during demolition of the existing Boarding Area B and central area of Terminal 1 and the construction of the new permanent facility. Additionally, some modifications to the adjacent Boarding Area C will be required as part of this Contract to ensure optimum operations of the future reconstructed T1 Complex.

**Only those Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid.** Trade Subcontractors who do not submit the pre-qualification information and are not pre-qualified will not be allowed to bid the project.

Turner is seeking RFQs for the following trade packages:

TRADE PACKAGE DESCRIPTION	EST. VALUE	TRADE PACKAGE DESCRIPTION	EST. VALUE
General Requirements #2	\$1,400,000	Painting	\$265,000
Masonry	\$85,000	Window Treatments	\$25,000
Rough Carpentry	\$100,000	Signage	\$520,000
Paving	\$765,000	Furnishings	\$1,185,000
Misc Metals / Stairs / SS Base / BHS Shed	\$1,950,000	Food Service Relocation	\$650,000
Ex Wall / Metal Panels / Sheet Metal	\$2,400,000	Relocate Mezzanine Offices	\$950,000
Roofing / Waterproofing	\$1,400,000	Relocate USO Center	\$170,000
Drywall / Plaster / Framing / Insul / Fireproofing	\$1,550,000	Relocate Conference Center	\$230,000
Acoustical Ceilings	\$1,850,000	Boarding Area C Improvements	\$4,250,000
Flooring	\$1,540,000	Ceramic Tile	\$730,000
Elevator	\$480,000		

Contract documents, including drawings and specifications, for the project are anticipated to be available for bidding 2Q/2015. Construction start is by 3Q/2015.

There is a requirement of 23% LBE participation for this project, which must be met with LBE firms that are certified LBE by the San Francisco Contract Monitoring Division. At bid time, each individual trade package will have a minimum participation requirement listed in order to meet the overall Project LBE participation requirement.

For information on how to Pre-Qualify with Turner, please contact Ana Valencia (510.267.8228 or avalencia@tcco.com)

**DeSilva Gates Construction, L.P. is soliciting for LBEs for the following project:**  
**CANDLESTICK POINT REDEVELOPMENT PROJECT, Project No. CP-02-03-04**

**OWNER:** CP Dev Co c/o Lennar Urban 1 Sansome Street, Suite 3200 San Francisco, CA 94104

**BID DATE: April 9, 2015 @ 2:00 P.M.**

We hereby encourage responsible participation of Local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: **Clearing and Grubbing, Survey/Staking, Trucking, Water Trucks, Street Sweeping, Equipment Rental, Wick Drains.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office..

### DeSilva Gates Construction

11555 Dublin Boulevard  
 P.O. Box 2909 • Dublin, CA 94568-2909  
 (925) 829-9220 / FAX (925) 803-4263

**Estimator: Garry Day**

Website: www.desilvagates.com

**An Equal Opportunity Employer**

Sub Bids Requested From Qualified  
**DBE Subcontractors & Suppliers for**  
**County of Santa Cruz**  
**Old County Road Bridge Replacement Project**  
**Location: Ben Lomond (Santa Cruz County)**  
**Bid Date: April 23, 2015 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: temporary fence (Type ESA); SWPP; survey/construction staking; bridge removal; clearing/grubbing; hydroseed; CIDH pile/soilder pile; joint seal; reinforcing steel; tubular bicycle railing; metal beam guard rail; and concrete barrier.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603  
 Phone: (510) 632-7676 • Fax: (510) 562-5209

**Contact: Keith Ones**

An Equal Opportunity Employer

Sub Bids Requested From Qualified  
**DBE Subcontractors & Suppliers for**  
**City of Winters**  
**Bridge Replacement Railroad Avenue**  
**Over Dry Slough**  
**Project No. 003-15**  
**Location: Winters, CA**  
**Bid Date: April 21, 2015 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: survey; SWPPP; signs; tree removal; hydroseeding; erosion control; bridge removal; trucking; drilling; joint seal; reinforcing steel; metal beam guard railing; metal bridge railing; and striping.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

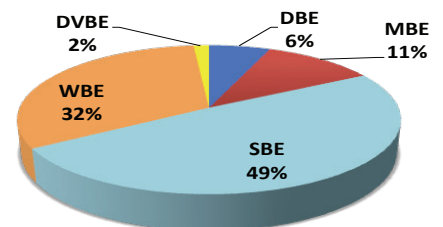
### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603  
 Phone: (510) 632-7676 • Fax: (510) 562-5209

**Contact: Dave Koerber**

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### AUDIENCE PROFILE Small Business Exchange, Inc.



# Seattle, WA Sub-Bid Request Ad

## SKANSKA

Skanska USA Building, Inc.  
Notice of Public Hearing

University of Washington – Life Sciences Building  
Intent to Conduct Alternative Selection Process  
Mechanical Contractor Construction Manager (MC/CM)  
and

Electrical Contractor Construction Manager (EC/CM)

Hearing Date/Time: Monday, April 27, 2015 at 3:00 p.m.

Location: Skanska USA Building, Inc.

221 Yale Avenue North, Suite 400

Seattle, Washington 98109

Pursuant to RCW 39.10.385, a public hearing will be held by Skanska USA Building, Inc. (Skanska) and the University of Washington (Owner) regarding the intent to utilize the alternative subcontractor selection process for the University of Washington Life Sciences Building Project. The Owner and Skanska have determined that this project meets the criteria established in RCW 39.10.385 for use of the MC/CM and EC/CM process. Among the most important factors in this determination is the critical importance of having the Mechanical and Electrical subcontractors involved during the design phase. This project has a large mechanical and electrical component and it is important during design that the MC/CM and EC/CM provide detailed construction scheduling, input into procedures and specifications, input into design constructability issues, participation in Building Information Modeling, coordination of contract documents, determination of construction logistics and construction phasing, detailed cost estimates, investigation of existing conditions and early procurement of long-lead equipment.

Verbal and written comments will be received at the hearing regarding the justification for utilizing the Alternative Subcontractor Selection Process, the evaluation criteria, and the relative weights for each criterion and protest procedures. After the hearing, Skanska and the Owner will consider all written and verbal comments and issue a final determination to all interested parties. All protests of the final determination must be in writing and submitted to Skanska within seven (7) calendar days of the date of the final determination. Protests and written comments shall be addressed to the following:

Skanska USA Building, Inc.

Attn: Kirk Brewer

221 Yale Avenue North, Suite 400 • Seattle, Washington 98109

Phone: (206) 348-7766

E-mail: [kirk.brewer@skanska.com](mailto:kirk.brewer@skanska.com)

Once the Owner and Skanska make a final determination for establishing the use of MC/CM and EC/CM, the Request for Proposal (RFP) will be issued. These proposals will be evaluated by the Owner and Skanska to determine which contractors will qualify to advance to the interview and final submittal of Fee and Specified General Conditions. A draft RFP that includes the selection process justification, evaluation criteria, weighting, and protest procedures may be accessed at Builders Exchange of Washington ([www.bxwa.com](http://www.bxwa.com)) on or after April 13, 2015. Contact Skanska via e-mail at [Kirk.Brewer@skanska.com](mailto:Kirk.Brewer@skanska.com) for login and password information.

## Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the  
**Small Business Exchange.**

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534

or visit us at [www.sbeinc.com](http://www.sbeinc.com)



## Small Business Exchange

### The Sub-Bid Request Specialist

It takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

*Look no further. We have them all in our database*

Need construction contractors and suppliers familiar with public contracting, bondable, certified by cities, states and federal entities, and willing to work in one or many locations?

*We have that, too.*

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)?

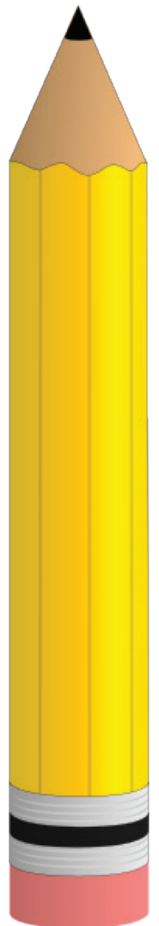
*We can do that, too*

The next time you're bidding project where time and accuracy are of the essence, call us.

*We'll make it happen.*

We are on the move to make your business better.

**Call 1-800-800-8534**



# California Sub-Bid Request Ads

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

**CONSTRUCTION ON STATE HIGHWAY IN NEVADA COUNTY IN AND NEAR GRASS VALLEY FROM NEAR RIVER BRIDGE TO PINGREE ROAD AND FROM 0.4 MILE SOUTH OF CONCRETE WAY TO 0.2 MILE SOUTH OF ROUTE 20/49 SEPARATION, CONTRACT NO. 03-0G1504,**

**FEDERAL- AID NO. ACNH-P049(160)E**

OWNER: STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidders' Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: APRIL 23, 2015 @ 2:00 P.M.**

We hereby encourage responsible participation of Disadvantaged Business Enterprise, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: **AC DIKE, CONSTRUCTION AREA SIGN, ELECTRICAL, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, PREPAVING INERTIAL PROFILER, PREPAVING GRINDING DAY, RUMBLE STRIP, STRIPING, TRUCKING, WATER TRUCKS, STREET SWEEPING, SHOULDER BACKING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

## DeSilva Gates Construction

11555 Dublin Boulevard  
P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **Victor Le**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

**CALTRANS ROUTE 780 – CONSTRUCTION ON STATE HIGHWAY IN SOLANO COUNTY IN BENICIA AND VALLEJO FROM PARK ROAD UNDERCROSSING TO LEMON STREET, Contract No. 04-2J2804, Federal Aid Project ACNHPI-780-2(366)E**

OWNER: STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidders' Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: April 28, 2015 @ 2:00 P.M.**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: **AC DIKE, CLEARING AND GRUBBING, CONSTRUCTION AREA SIGN, CRACK SEALING, ELECTRICAL, LEAD COMPLIANCE PLAN, MINOR CONCRETE STRUCTURE, PREPAVING PROFILOGRAPH, PREPAVING INERTIAL PROFILER, PREPAVING GRINDING DAY, STRIPING, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

## DeSilva Gates Construction

11555 Dublin Boulevard  
P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **VICTOR LE**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

**FOR CONSTRUCTION ON STATE HIGHWAY IN SANTA CLARA COUNTY IN SUNNYVALE, SANTA CLARA, AND SAN JOSE FROM FAIR OAKS AVENUE OVERCROSSING TO N FIRST STREET OVERCROSSING. CONTRACT NO. 04-1J2604, FEDERAL AID PROJECT ACNHP-P237(011)E**

OWNER: STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidders' Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: APRIL 22, 2015 @ 2:00 P.M.**

We hereby encourage responsible participation of Disadvantaged Business Enterprise, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: **AC DIKE, CONSTRUCTION AREA SIGN, ELECTRICAL, STRIPING, Prepare Water Pollution Control Program, Trucking, Water Trucks, Street Sweeping, Shoulder Backing, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

## DeSilva Gates Construction

11555 Dublin Boulevard  
P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **Victor Le**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
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Sub Bids Requested From Qualified MBE, WBE, DBE Subcontractors & Suppliers for

**City of Pleasanton  
Recycled Water Infrastructure Expansion Phase 1A**

**Project No. 1141026**

**Location: Pleasanton, CA**

**Bid Date: May 7, 2015 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: cathodic protection; sawcutting; striping; trucking; electrical; signals/loops; SWPPP; reinforcing steel; painting; grinding; and traffic control.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

## McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603  
Phone: (510) 632-7676 • Fax: (510) 562-5209  
Contact: **Duane Schulze**  
An Equal Opportunity Employer

## A Cost-Effective Way to Bust (and Prevent) Contractor Fraud

Continued from page 1

cally decreases the potential for fraud in this area.

As governments increasingly face tighter budgets and increasing pressure to protect taxpayer dollars, it's crucial that they identify ways to put fraud checks in place across all levels of their organizations. Employing independent monitors is a cost-effective way to help ensure that governments focus on their primary mission: better serving their constituents.

Source: <http://www.governing.com>



# California Sub-Bid Request Ads

**Shimmick Construction Company, Inc.**  
 DBE Subcontractor/Supplier Bids Requested For:  
**San Francisco Bay Area Rapid Transit District  
 Oakland Emergency Generator (OEG) System**  
**Contract No. 09EK-130E**  
**Bid Date: May 5, 2015 at 2:00PM**  
**Fax all quotes to 510-777-5099**

Requesting certified DBE Subcontractor and Supplier Quotes on **Medium Voltage Terminations, Electrical SWGR, Transformers, Generators, Fiber Optic Cable, Low Voltage Cabling, Tray Systems, Electric Testing, Structure Excavation, Structure Backfill, Paving Asphalt, Furnish & Drive Piling, Concrete Structure, Minor Concrete Structure, Concrete Surface Finish, Steel Structures, Reinforced Concrete Sewer Pipe, Fencing, Metal Railing, Fuel Systems, Coring, Cutting, Demolition**

Any prospective subcontractor/supplier intending to participate in the bidding process must sign a Third Party Non-Disclosure Agreement and complete a security screening with the owner before being able to purchase/view Contract Documents. Once complete, Contract Documents may be purchased from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Greg Adams by phone at (510) 777-5040.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with **bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

**Shimmick Construction Company Inc.**  
 8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
 Phone (510) 777-5000 • Fax (510) 777-5099

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**Shimmick Construction Company, Inc.**  
 SBE/ DBE/ LBE Subcontractor/Supplier Bids Requested For:  
**Transbay Transit Center**  
**General Contractor: Webcor/ Obayashi Joint Venture**  
**TG07.6 Topping Slabs, Bus Crash Rails, and Expansion Joints**  
**Bid Date: April 30, 2015 at 2:00 PM**  
**Fax all quotes to 510-777-5099**

Requesting qualified SBE/ DBE/ LBE certified Subcontractor and Supplier Quotes on: **Barrier Rail, Bridge Rail – Concrete, Concrete Building, Coring, Flatwork, Joint Seal, Rebar, Survey, Trucking, Expansion Joints, Lumber, Railroad Products, Ready Mix, Reinforcing Steel, Sandblasting, Finishing Roadway, Masonry**

Bid Plans and Specifications that do not contain protected information may be purchased via ARC Northern California – (415) 495-8700 <http://www.e-arc.com> or may be viewed by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621, Phone: 510-777-5050

Subcontractors and Suppliers interested in this project may contact Kyle Nelson by phone at (510) 777-5086 or [knelson@shimmick.com](mailto:knelson@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with **bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

**Shimmick Construction Company Inc.**  
 8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
 Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer



Dowdle & Sons Mechanical, Inc. requests quotes from all Certified DVBE/MBE/WBE/SBE/DBE/LBE Subcontractors and Suppliers for the following project:

**Everett Middle And Lillenthal Elementary  
 School Boiler Replacements  
 SFUSD Project No's 11735 and 11743  
 San Francisco, CA**  
**Bid Date: May 5, 2015 at 2:00 PM.**  
**Bid Pricing Due In By: 1:00 PM.**  
**Budget Estimate: \$1,000,000**

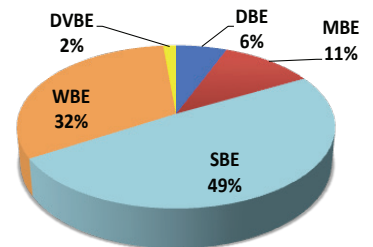
Trades/Suppliers Needed, but not limited to:  
**Electrical, Hazardous Abatement (Asbestos and Lead Certification), Demolition, Rigging, Insulation, Controls, Materials Suppliers.**

Bid Documents are available for viewing at the plan rooms specified by official SFUSD Notice to Contractors.

The project is subject to State of California Prevailing Wages and Contractor Registration (SB 854). SFUSD requires use of Labor Compliance Software, Elation Systems, Inc. for the duration of the project (cost is to be included in the bid amount). Bonds may be required. Successful subcontractors will be required to sign Dowdle & Sons standard subcontract agreement, which includes waiver of subrogation endorsements to their workers compensation and GL insurance.

**Dowdle & Sons Mechanical, Inc.**  
 100 Tower Road, American Canyon, CA 94503  
 Phone: (707) 224-6968. Fax: (707) 224-7885  
**Contact: Andrew Dowdle**  
[Andrew@dowdleandsonsmech.com](mailto:Andrew@dowdleandsonsmech.com)  
 An Equal Opportunity Employer

## AUDIENCE PROFILE Small Business Exchange, Inc.



## With SBE you can:

**FIND**  
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# WIN BIDS ACHIEVE GOALS

Demonstrate Good Faith Effort

## SBE - Your Diversity Outreach Partner

### Rebuilding America

SBE partners with prime contractors, minority-, disadvantaged-, woman- and disabled veteran-owned businesses to rebuild our national infrastructure.

### Building Capacity Through Growth

Since 1984 SBE has been in the forefront, bringing opportunities to the diverse business community.



### Good Faith & Beyond

- One location, 1.5 million businesses
- Expertise with federal regulations  
(“CUF” commercially useful function; availability)
- Technical resources
- Planroom with estimating tool
- Advertisements and ad placement services
- Targeted mail/fax/email/radio broadcast/social network
- Telephone follow-up
- Computer-generated reports with customization

### CONTACT US TODAY

A: 703 Market Street, Suite 1000, San Francisco, CA 94103

P: 415.778.6250 or 800.800.8534

F: 415.778.6255

E: sbe@sbeinc.com

W: www.sbeinc.com

SBE is a certified DBE (49 CFR 23), MBE and SBE firm

**SMALL BUSINESS EXCHANGE**

### Acknowledgments include awards from:

#### “Champion of Diversity”

- BACCOA Bay Area Contracts Compliance Officers Association

#### “Minority Media Cornerstone Award”

- US Department of Commerce MBDA Minority Business Development Agency

#### “Outstanding Achievement as Vendor” - City of Los Angeles

#### “Minority Advocate” - NAMCSC

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